

Real Estate Acquisition Due Diligence Checklist

Buying commercial real estate — either as an investment property or a new location for your business — is a big decision. Thorough due diligence into the asset is fundamental to the real estate acquisition process, both to confirm it's a sound investment and expose potential risks.

Use this checklist to start identifying the key areas for consideration when undertaking the acquisition of commercial real estate.

Property:	Deposit:
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Address: Due diligence end date:

Price: Closing date:

Property & condition

REVIEW TASKS	RESPONSIBLE PARTY	DUE DATE	NOTES
Site plans/architectural drawings			
Certificate of occupancy & other government permits or approvals			
History of code inspections			
All vendor contracts			
All tenant leases & other agreements encumbering the property			
Contact information of anyone who has recently completed work on the property			
Existing insurance policy for property			
All warranties & guarantees for any property repairs or mechanicals			

Financial revenue & expenses

REVIEW TASKS	RESPONSIBLE PARTY	DUE DATE	NOTES
 Rent roll/tenant list			
Historical financial statements for property			
Tenant financial information, including payment history			
 Property tax assessments & bills (3 years)			
 Invoices of all major repairs (3 years)			
Invoices of all utilities (3 years)			

Market trends

REVIEW TASKS	RESPONSIBLE PARTY	DUE DATE	NOTES
Sales comparables			
Rent comparables			
New construction			

Third-party reports

REVIEW TASKS	RESPONSIBLE PARTY	DUE DATE	NOTES
Engage third-party consultant to conduct a property condition assessment			
Engage third-party consultant to conduct a Phase 1 Environmental Site Assessment			
Engage third-party consultant to conduct an ALTA Survey			
Engage third-party consultant to conduct zoning analysis			

This checklist describes a few of the most common due diligence tasks related to a general commercial real estate acquisition. Depending on the property type (e.g., retail, office, industrial, multifamily), there are a number of different items to consider before purchasing a property. For more information about what to look for and how we can help, contact our staff.

Contact our due diligence experts

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About our due diligence services

As part of our due diligence services,

Plante Moran Realpoint Investment Advisors
(PMRIA) can help you evaluate your acquisition,
determine the scope of services you need,
bid the work for the best price and quality,
and ask the right questions throughout the process
to give you confidence in your purchase.

Clients have found that we provide extensive value by pairing this service with our real estate acquisition and debt financing services.

Learn more at pmrealpointinvestment.com.

This is not intended to be an all-inclusive list of the due diligence or activities to be performed when acquiring an asset and should not be relied upon as such. Strategies mentioned herein may not be appropriate for you. All investments include risk and have the potential for loss as well as gain. You should consult an investment professional regarding your own situation.